

Presented by Windy Keene, Customer Success Manager at Qgiv



### Learn to raise more online

Want to learn how to raise more money online? We'd love to show you!

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Feel free to ask questions! Use the chat box for general discussion and the Q&A option below to ask your questions: we'll answer them in a Q&A section at the end of the presentation.



Share your highlights and takeaways with the #qgivwebinar hashtag, and make sure you follow @Qgiv!



### Who's Talking Today?

- + With Qgiv for two and a half years
- + Customer Success Manager
- + Has a passion for excellent customer service and helping clients drive success



Windy Keene
Customer Success Manager



# Campaign Ideas for Donation Forms



### Standard Ideas for Donation Forms



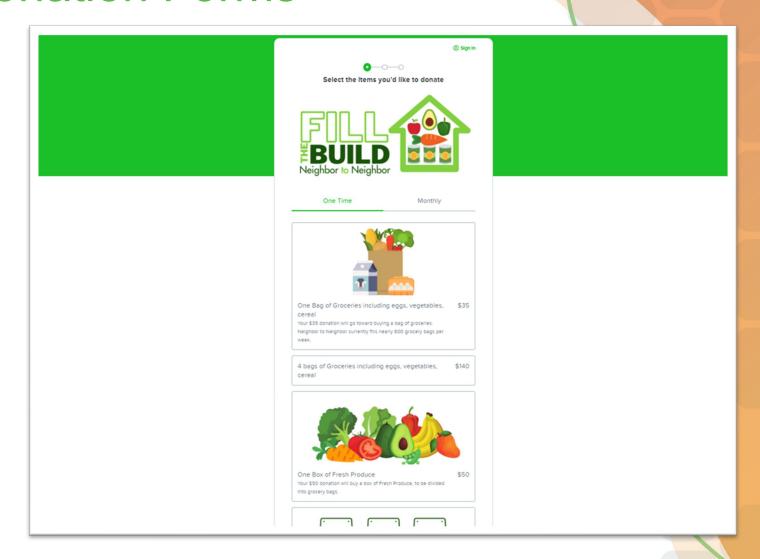
- + Year-round, one-time, and monthly giving campaigns
- + Giving Tuesday/holiday giving campaigns



+ Use donation images to show impact



+ Run a campaign for projects or renovations



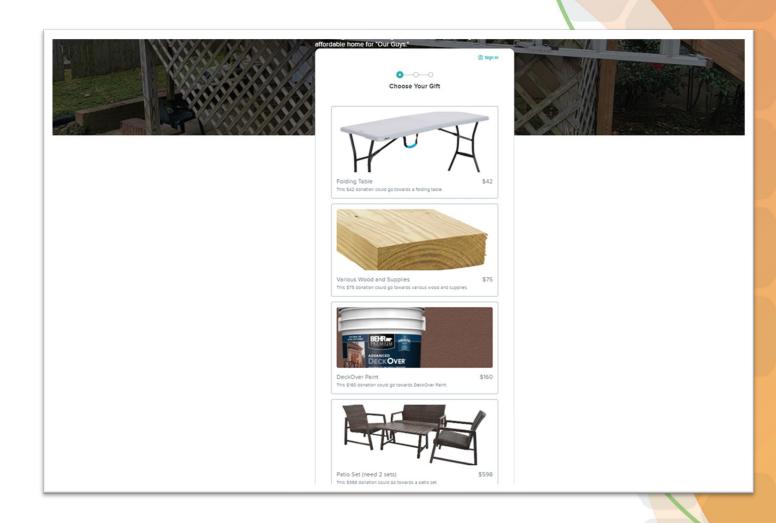


### Standard Ideas for Donation Forms

Run a campaign for projects or renovations!

#### This organization:

- + Uploaded images for specific items they needed for their renovation project
- + Added a brief description to describe where the money would go
- + And included a thermometer on their donation form to show progress





### **Creative Ideas for Donation Forms**



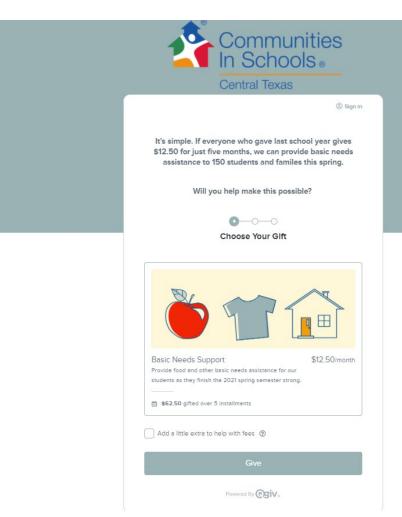
+ Use Giving Plans for specific campaigns



+ Sponsorship campaigns with donation amounts tied to sponsorship levels



+ Modernize your bake sale or annual fundraiser



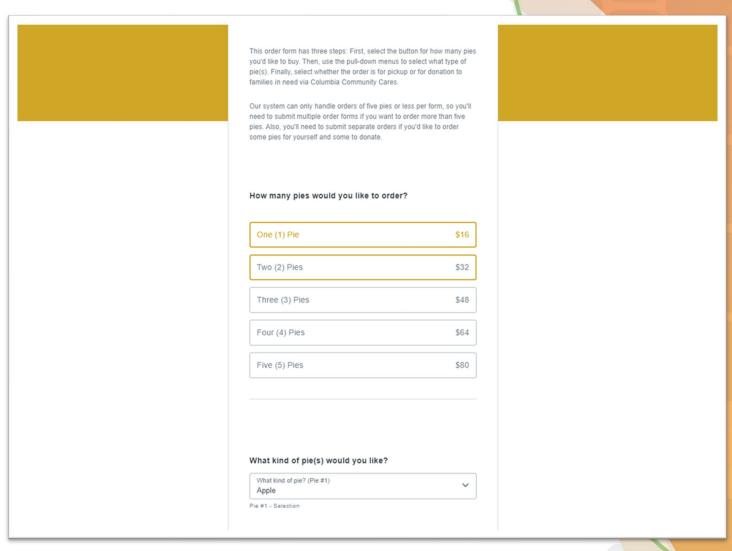


### Creative Ideas Ideas for Donation Forms

Sell items through a donation form, like a bake sale!

#### This organization:

- + Changed the language of each donation amount for pies
- + Created custom, conditional fields for types of pie (Apple, Pumpkin, Cherry)
- + Up to 5 additional fields appeared on the form based on the number of pies selected



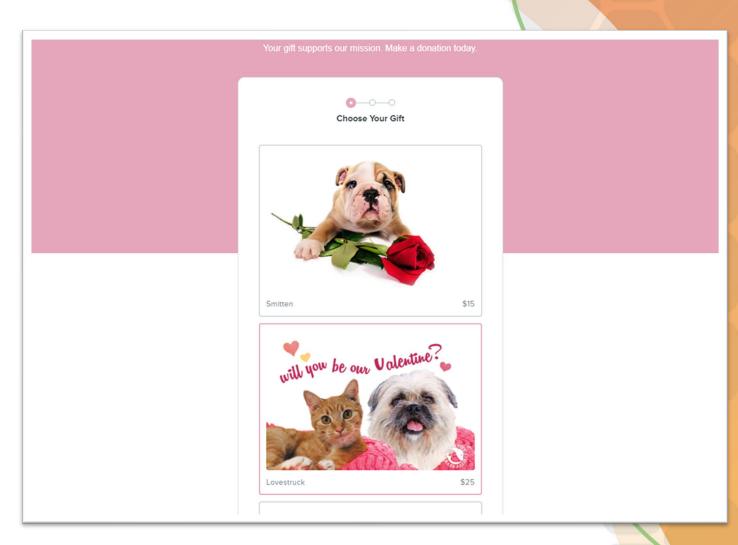


### Out-of-the-box Ideas for Donation Forms

Set up a campaign for a special day!

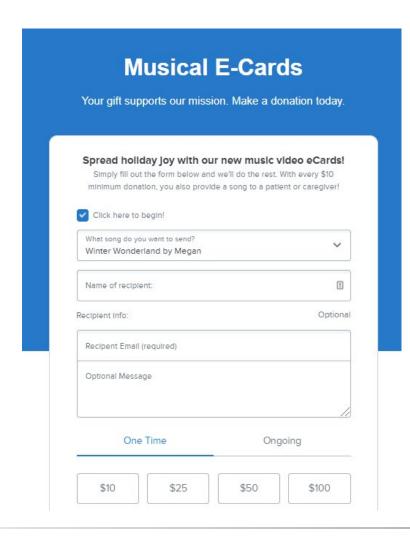
#### This organization:

- + Created a campaign around Valentine's Day with Valentine Day themed ecards
- + Donors select an ecard
- + Using donor dedications, the donor can send the ecard to a special someone and include a customized message





### Out-of-the-box Ideas for Donation Forms



From: Hearts Need Art: Creative Support for Patients and Caregivers <receipts@qgiv.com>
Sent: Tuesday, July 13, 2021 11:19 AM
To: General Mailbox -Qgiv <GeneralMailbox-Ogiv@zeroworries.onmicrosoft.com>
Subject: Open your holiday musical e-card!

[EXTERNAL EMAIL]



#### Qgiv Test sent you a holiday e-card!

Thinking of you this holiday season. Best wishes to you and your family!

Click here to listen to Hearts Need Art Musician-in-Residence Megan sing Winter Wonderland!

Qgiv Test made a donation in your honor to Hearts Need Art!

Hearts Need Art's mission is to create moments of joy, self-expression, and connection with those facing lifealtering health challenges through arts engagement, advocacy, and innovation. This donation made in your honor helps us bring joy and comfort to patients and caregivers. For more information, visit us at <a href="HeartsNeedArt.org">HeartsNeedArt.org</a>

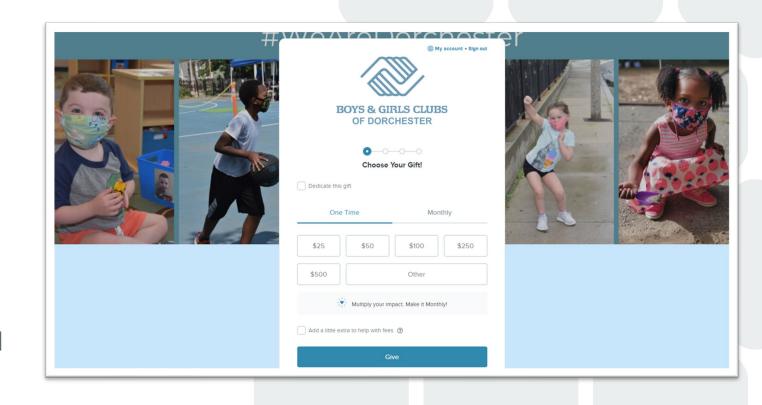


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### **Qgiv Donation Form Features**

- + Modern, mobile-first design
- + Multistep and single-step options
- + Giving Plans
- + Donation images
- + Customizable landing pages
- + Recurring prompts
- + Conditional logic for custom fields and new field types
- + Campaign thermometers





# Campaign Ideas for Simple Events



### Simple Event Ideas



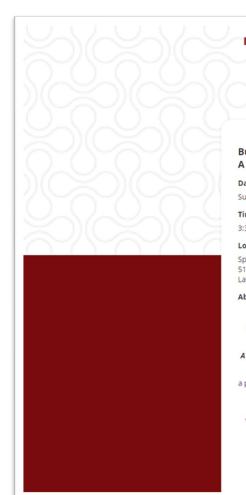
+ Socially distanced in-person, virtual, or hybrid event registrations for walks and runs



+ Registrations and payments for activities such as a cooking class, dance class, camps, or game nights



+ Sell sponsorships for events to streamline





Create an Account or Log In

Buffalo Soldiers | Visual Narratives of History and Heritage: A Speaker Series on Florida and the Spanish-American War

#### Date

Sunday, August 15, 2021

#### ime

3:30pm to 5:00pm

#### Location

SpringHill Suites by Marriott 511 W. Lime Street Lakeland FL 33815

#### About

**Buffalo Soldiers** 

Visual Narratives of History and Heritage:

A Speaker Series on Florida and the Spanish-American War

a program to support the creation of

#### Friends of Freedom

a public art monument honoring veterans

of the Spanish-American War

hosted by

SpringHill Suites by Marriott





### Simple Event Ideas

Selling sponsorships is a great way to raise money and provide exposure for sponsors

#### This organization:

- + Hosted a golf tournament and sold sponsorships
- + Used the ticketing system to create sponsorships packages with details about each package
- + Also sold tickets for entry into the golf tournament



#### BIG Love, From Lizzie Goit Tournament

#### Date

Friday, September 03, 2021

#### Time

7:30am to 3:00pm

#### Location

Stonetree Golf Club 1600 Stonetree Drive Killeen TX 76543

#### **Event Information**

**BIG Love, From Lizzie** is an Inaugural Charity Golf Tournament created & hosted by Lizzie Tennyson's family and friends in hopes to raise funds for one of their favorite charities - **B.I.G. Love Cancer Care.** Lizzie first met B.I.G. Love Cancer Care (B.I.G. Love) in 2011, when she was diagnosed with leukemia at Dell Children's Medical Center. Lizzie's mom, Susan said, "B.I.G. Love helped us survive during our cancer journey everyday, every week for nine years. I don't know what we would have done without B.I.G. Love by our side."

B.I.G. Love meets the "real" needs of cancer patients at six Texas hospitals serving over 100,000 kids and families each year. From daily food and comfort items to financial support and special wishes, B.I.G. Love is a constant source of help, love and support! Lizzle and Susan experienced this help first-hand.

In memory of a precious soul, Lizzie, and in keeping with her heart to give and do BIG things, let's join together for a great event and show the world how Texas supports Cancer Kids!

#### Your Opportunities to Support Cancer Kids are Listed Below:

All sponsors will receive recognition on event materials, B.I.G. Love's website, social media, press releases, and at the event. Invitation to awards lunch. Simple and casual awards lunch immediately following the tournament with great music, food, and drinks.

#### The Lizzie Memorial Title Sponsor - \$7,500

- · Presenting Sponsor for the event, published on event materials
- · Opportunity to speak at dinner
- Reserved seating at dinner
- . Opportunity to bring your tent + table at one tee box to promote your business and/or render a good or service to the golfers
- · Prominent signage with logo at two tee boxes







### **Creative Event Ideas**



+ The Qgiv events portal is way more than events!



+ Raffles/chance drawings or special supply sales



- + Customized items, such as commemorative bricks
- + Sell items such as ornaments or apparel





### **Creative Event Ideas**

Selling items like ornaments and use the events system like an "order" form

#### This organization:

- + Set up a form to sell "Ornaments of Hope" and used the form as an order form
- + Donors could choose the ornament they wanted and add shipping costs
- + They even set up a matching gifts campaign to double the impact

Ornaments of Hope qualify:

# Double your impact.

Every donation received between now and December 31, 2020, will be matched dollar for dollar, up to \$10,000!

when you give \$25, we receive \$50

We are sincerely grateful for the anonymous LeaderShop supporter who is making this matching campaign possible. Each snowflake is unique, just like the youth we serve.



The LeaderShop "Ornaments of Hope" Snowflake Order Form

About

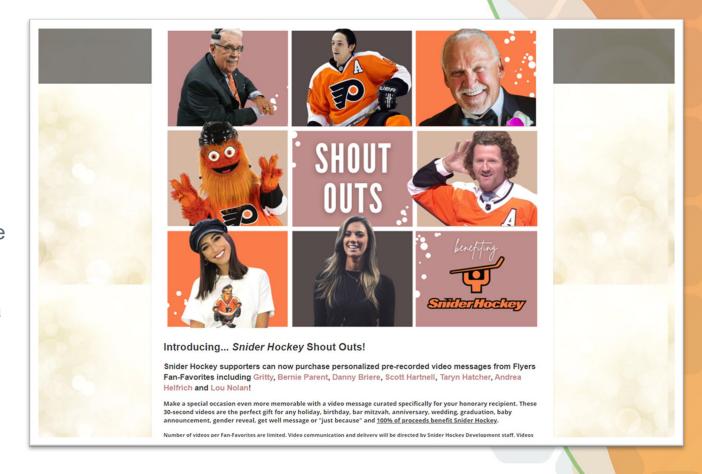


### Out-of-the-box Event Idea

Want to provide something valuable to your donors? How about personalized videos from all-stars and local celebrities?

#### This organization:

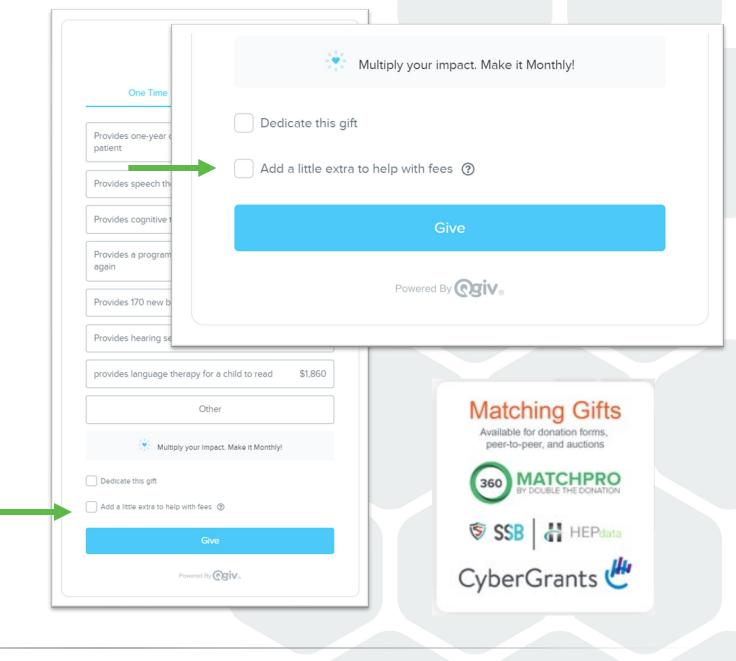
- + Sold personalized shoutouts from fan favorites of the Philadelphia Flyers
- + The event system allowed the organization to offer a limited number of videos per person





### **Qgiv Pro Tips**

- + Widgets to embed your form on your website
- + QR codes
- + Invoicing
- + Matching CyberGrants, HEPData, Double the Donation
- + GiftAssist
- + Unlimited training and support!





# What Next?



#### Start

#### \$0/mo

3.95% + .30 per transaction\* eCheck 1.95% +.50 per transaction

- + Unlimited Multistep & Single-Step Forms
- + Unlimited Event Registrations
- Unlimited Training & Support
- + Campaign Thermometers
- + Recurring Upgrade Prompts
- + Conditional Fields
- + Donation Amount Images
- + Landing Pages

### Everything

\$399/mo

(pre-paid annually at a rate of \$4,788)

3.95% + .30 per transaction\* echecks: 1.95% +.50 per transaction

4.95% + .30 for peer-to-peer transactions echecks: 2.95% +.50 per transaction

#### Data

Pay Monthly: \$15 or Pay Quarterly: \$30

#### All features in Start, plus:

- + CRM Integrations
- + Email Integrations
- + QuickBooks Online Integration
- Other integrations through Zapier
- + Offline Donations and Registrations
- + Custom Reports
- + Advanced Statistics\*\*
- + Donor Summaries

#### Mobile Suite

Pay Monthly: \$129 or Pay Quarterly: \$297

3.95% + .30 per transaction\* eCheck 1.95% +.50 per transaction

#### All features in Start, plus:

- Text-to-Donate
- + Reminder Messages
- + Outbound Messages
- Subscription Lists
- + FundHub Live

#### Peer-to-Peer

Pay Monthly: \$229 or Pay Quarterly: \$597

4.95% + .30 per transaction\* eCheck 2.95% +.50 per transaction

#### All features in Start, plus:

- + Unlimited Events
- + Event Builder
- Individual and Team Fundraising
- Virtual Store
- + Badges and Leaderboards
- + Recurring Donations
- + Offline Donations and Registrations
- Peer-to-Peer Text Giving
- + Fundraising Hub
- + Matching Gift Options

#### Auctions\*

Pay Monthly: \$229 or Pay Quarterly: \$597

3.95% + .30 per transaction\* eCheck 1.95% +.50 per transaction

#### All features in Start, plus:

- + Unlimited Auctions
- + Fund-a-Need
- + Event Purchases
- + App-Based or QR Code Check-in
- + Swipe-to-Bid
- + App-based & Web-based Bidding
- + Offline Bidding via Virtual Terminal
- Simple Checkout
- Matching Gift Options
- 30 days advance notice required. Expedited implementation available for additional \$159.

\*Add 1% for American Express

\*\*Available after one year of transaction data has occurred



# Have Questions? We can help!

+ Are you a Qgiv customer? Email support@qgiv.com

+ Want to talk to us
 about using Qgiv?
 Email
 contactus@qgiv.com

+ Have questionsabout bestpractices? Checkout qgiv.com/blog!





## Questions?